

# Broker Profile

*Specializing In:*

Retail  
Land



## **Eric Hemingway**

Broker Associate

Eric Hemingway's experience in the Real Estate industry dates back to 2001. He specializes in land sales and acquisition, residential and commercial land entitlement, and construction management and commercial sales.

Coming from Lake Forest College with a degree in Economics, Eric started with the Summit County Planning and Engineering Department where he had many diverse roles. One of these roles was managing the creation of the county-wide Geographic Information System. This experience led Eric into a position as a Systems Engineer, traveling around the country presenting and implementing software systems for the top Fortune 500 companies.

With the downturn in the software industry in the late 1990's, Eric chose to "reboot" and begin a career in Real Estate. Eric started his Real Estate career as a partner in Point West Homes and Gateway Land Holdings, achieving several successful real estate developments, managing all aspects of these projects from purchasing of raw ground to finished home sales. As a managing partner in these companies, Eric gained valuable experience in Real Estate entitlement through the City of Colorado Springs and El Paso County.

Eric joined forces with Front Range Commercial to augment his knowledge of commercial sales, property tenant management, and commercial leasing. Eric's Real Estate philosophy is to design solutions to assure that the land project, land or commercial sale, building management, or leasing of a property is successful for his client. He believes that his number one job is to ensure that the client is being represented with all of the experience, knowledge and 100% effort to obtain the highest potential outcome. His comprehensive knowledge of the Pikes Peak region's market and its community, along with his extensive commercial relationships, make it possible for Eric to tailor innovative and effective Real Estate solutions for his clients.